Designing and Implementing HP Cloud Solutions using 3PAR, Rev. 11.21

299816

Delivery Type: Classroom

Duration: 4 days

Overview :

This is an ILT/vILT course designed to teach the correct skill requirements for Storage Pre-sales focused individuals that have the right knowledge to support the sales representatives at the customer site and prepare a complete and supported 3PAR solution for a customer.

Pre-Requisites

- ✓ Recommended prerequisite training:-
- ✓ Storage Technologies.
- ✓ Server Technologies.
- ✓ SAN Fundamentals.
- ✓ HP StorageWorks Full-Line Technical WBT.
- ✓ A working knowledge of path failover capabilities and the HP failover options.

Objectives

- ✓ Describe the business opportunity of the HP 3PAR Storage System solution within the utility/cloud storage market segment.
- ✓ Present the HP 3PAR Storage System technology.
- ✓ Display a basic understanding of the HP tools used during the HP 3PAR Storage System solution design phase.
- ✓ Demonstrate an understanding of the InForm OS functionality.
- ✓ Demonstrate an understanding of the HP 3PAR Virtual Copy software.
- ✓ Demonstrate an understanding of the HP 3PAR Virtual Domains.
- ✓ Display an understanding of the HP 3PAR Remote Copy feature.
- ✓ Demonstrate an understanding of the HP 3PAR System Reporter.
- ✓ Understand the Installation and Setup process.
- ✓ Identify the HP 3PAR Storage System solution business challenges and strategy of HP.
- ✓ Describe the HP 3PAR Storage System solutions and the competitive advantages for utility computing.
- ✓ Architect an HP 3PAR Storage System solution for customers understanding the customer's business needs and translating them into an HP solution speaking the customer's language.
- ✓ Demonstrate an understanding of the InServ Hardware Architecture.
- ✓ Demonstrate an understanding of the HP 3PAR Thin Technology.
- ✓ Demonstrate an understanding of the Dynamic and Adaptive Optimization feature.

- ✓ Demonstrate an understanding of the HP 3PAR Scheduler and the Virtual Lock by using CLI.
- ✓ Demonstrate an understanding of the performance aspects of a HP 3PAR Storage System solution.
- ✓ Understand the HP 3PAR VMware solution set.

Target Audience

This course is suitable for Technical consultants who support sales representatives in the Sales cycle and have the ability to document a HP produce-based solution, based on listening and understanding what the customers' business needs are. Technical consultants who do not need in-depth knowledge around installation, startup and troubleshooting but do need technical HP 3PAR Storage System product and solutions understanding to design and plan an effective storage solution that will solve customer business needs. Technical consultants, who can sell a fully functional HP 3PAR Storage System solution.