BCM50 and BCM450 Sales Engineering Solutions
6027F

Duration: 2 days

Overview

This course is designed for Sales Engineers responsible for Pre- and Post-Sales Support of Business Communications Manager (BCM). Through lecture, discussion, and a case study, you will learn how to determine the requirements needed to properly implement BCM50 or BCM450.

Pre-Requisites

You must have all of the following skills:

✓ Working knowledge of BCM 3.7 and BCM50 Rls. 2.0 features and capabilities;
✓ Microsoft ® Windows ® and capable of running your web browser;
✓ Understanding of basic key system technology;
✓ Understanding of basic T1 theory and concepts;
✓ Understanding of Voice over IP theory and concepts;
✓ Understanding of PC and PC networking technology.

Objectives

✓ Describing Architecture Components;
✓ Explaining Management Applications;
✓ Voice Applications;
✓ Converged Solutions Applying Your Knowledge – a Case Study.

Target Audience

Sales engineers.