

Delivery Type: Classroom

Duration: 1 day

Overview

Borderless Networks is Cisco's next-generation architecture to enhance your customer relationships and lower operational expenses by connecting anyone, anywhere, using any device, to any resource – securely, reliably, and seamlessly.

Our exclusive AM Boot Camp training provides an introduction to Cisco's Borderless Networks • technologies, solutions, and resources. This Baseline training is designed as preparation for exam ABNAME-650-377, the exam required for BNSSA - Borderless Network Sales Specialist for Architecture

In this course, Cisco channel partner account managers and sales professionals get a sales-focused introduction to the business value of a Borderless Network.

Target Audience

Cisco Account Managers and Cisco hardware, software, and channel partner salespeople who need to prepare for the Borderless Network Sales Specialisation.

Certification

Recommended preparation for exam(s):

√ 650-337 - Advanced Borderless
Network Account Manager

Objectives

- After you complete this course you will be able to:
- How to define and explain the Borderless Network concept.
 - You will also understand the underlying technologies allowing you to position the architecture to address the business needs of your customer.
 - ✓ Routing and Switching
 - √ Security
 - ✓ Mobility
 - ✓ Application Velocity
 - ✓ Energy Wise
 - ✓ Medianet

