

# Cisco Collaboration AM Boot Camp

COAM



**Delivery Type:** Classroom

**Duration:** 1 day

## Overview

With Cisco Collaboration Solutions, organizations can improve interactions, encourage innovation, and make better decisions faster by enabling people to connect, communicate, and collaborate like never before

Collaboration can deliver a return on investment (ROI)

Our exclusive AM Boot Camp training provides an introduction to Cisco's Collaboration Networks technologies, solutions, and resources. This Baseline training is designed as preparation for exam PSACAS-650-367, the exam required for CSSA - Sales Specialist for Collaboration Architecture.

In this course, Cisco channel partner account managers and sales professionals get a sales-focused introduction to the business value of Collaboration.

## Target Audience

Cisco Account Managers and Cisco hardware, software, and channel partner salespeople who need to prepare for the Collaboration Sales Specialisation.

## Certification

**Recommended as preparation for exam**

650-367 - Advanced Collaboration Architecture Sales Specialist

## Objectives

**After you completed this course you will be able to do and use:**

- ✓ Describe and identify the capabilities of advanced Cisco Unified Communications network technologies and Cisco Collaboration solutions, and qualify an opportunity with a customer.
- ✓ You will also describe or recommend the appropriate Cisco solution and services.
- ✓ Cisco Unified Communication
- ✓ Cisco Video products
- ✓ Cisco Voice products
- ✓ Cisco Contact Centre